| LUSD Certificated Salary Schedule 2023-2024 195-School Counselor, Lead Teacher, and Instructional Coaches |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Step | Class II: PIP / |  | **Class III: BA / CA |  | Class IV: BA +45 |  | Class V: BA +60 |  | Class VI: BA +75 |  |
| 1 | \$55,811 | \$56,368 | \$59,973 | \$60,573 | \$60,856 | \$61,465 | \$61,737 | \$62,354 | \$63,502 | \$64,137 |
|  |  | \$56,927 |  | \$61,173 |  | \$62,073 |  | \$62,972 |  | \$64,771 |
|  |  | \$57,485 |  | \$61,773 |  | \$62,681 |  | \$63,589 |  | \$65,407 |
|  |  | \$58,043 |  | \$62,372 |  | \$63,290 |  | \$64,206 |  | \$66,042 |
| 2 | \$55,811 | \$56,368 | \$60,856 | \$61,465 | \$61,518 | \$62,132 | \$63,502 | \$64,137 | \$68,794 | \$69,482 |
|  |  | \$56,927 |  | \$62,073 |  | \$62,747 |  | \$64,771 |  | \$70,170 |
|  |  | \$57,485 |  | \$62,681 |  | \$63,362 |  | \$65,407 |  | \$70,858 |
|  |  | \$58,043 |  | \$63,290 |  | \$63,978 |  | \$66,042 |  | \$71,546 |
| 3 | \$55,811 | \$56,368 | \$61,518 | \$62,132 | \$63,502 | \$64,137 | \$68,794 | \$69,482 | \$70,558 | \$71,264 |
|  |  | \$56,927 |  | \$62,747 |  | \$64,771 |  | \$70,170 |  | \$71,969 |
|  |  | \$57,485 |  | \$63,362 |  | \$65,407 |  | \$70,858 |  | \$72,675 |
|  |  | \$58,043 |  | \$63,978 |  | \$66,042 |  | \$71,546 |  | \$73,380 |
| 4 | \$60,829 | \$61,437 | \$63,502 | \$64,137 | \$68,794 | \$69,482 | \$70,558 | \$71,264 | \$72,323 | \$73,046 |
|  |  | \$62,046 |  | \$64,771 |  | \$70,170 |  | \$71,969 |  | \$73,769 |
|  |  | \$62,654 |  | \$65,407 |  | \$70,858 |  | \$72,675 |  | \$74,492 |
|  |  | \$63,262 |  | \$66,042 |  | \$71,546 |  | \$73,380 |  | \$75,215 |
| 5 | \$60,829 | \$61,437 | \$68,794 | \$69,482 | \$70,558 | \$71,264 | \$72,323 | \$73,046 | \$74,967 | \$75,716 |
|  |  | \$62,046 |  | \$70,170 |  | \$71,970 |  | \$73,769 |  | \$76,467 |
|  |  | \$62,654 |  | \$70,858 |  | \$72,675 |  | \$74,492 |  | \$77,216 |
|  |  | \$63,262 |  | \$71,546 |  | \$73,381 |  | \$75,215 |  | \$77,966 |
| 6 | \$60,829 | \$61,437 | \$70,558 | \$71,264 | \$72,323 | \$73,046 | \$74,967 | \$75,716 | \$77,613 | \$78,388 |
|  |  | \$62,046 |  | \$71,970 |  | \$73,769 |  | \$76,467 |  | \$79,165 |
|  |  | \$62,654 |  | \$72,675 |  | \$74,492 |  | \$77,216 |  | \$79,940 |
|  |  | \$63,262 |  | \$73,381 |  | \$75,215 |  | \$77,966 |  | \$80,717 |
| 7 | \$65,698 | \$66,354 | \$72,323 | \$73,046 | \$74,967 | \$75,716 | \$77,613 | \$78,388 | \$80,263 | \$81,066 |
|  |  | \$67,011 |  | \$73,769 |  | \$76,467 |  | \$79,165 |  | \$81,868 |
|  |  | \$67,668 |  | \$74,492 |  | \$77,216 |  | \$79,940 |  | \$82,671 |
|  |  | \$68,325 |  | \$75,215 |  | \$77,966 |  | \$80,717 |  | \$83,474 |
| 8 | \$65,698 | \$66,354 | \$74,967 | \$75,716 | \$77,613 | \$78,388 | \$80,263 | \$81,066 | \$82,904 | \$83,733 |
|  |  | \$67,011 |  | \$76,467 |  | \$79,165 |  | \$81,868 |  | \$84,561 |
|  |  | \$67,668 |  | \$77,216 |  | \$79,940 |  | \$82,671 |  | \$85,391 |
|  |  | \$68,325 |  | \$77,966 |  | \$80,717 |  | \$83,474 |  | \$86,220 |
|  | \$65,698 | \$66,354 | \$77,613 | \$78,388 | \$80,263 | \$81,066 | \$82,904 | \$83,733 | \$85,553 | \$86,408 |
|  |  | \$67,011 |  | \$79,165 |  | \$81,868 |  | \$84,561 |  | \$87,264 |
|  |  | \$67,668 |  | \$79,940 |  | \$82,671 |  | \$85,391 |  | \$88,120 |
| 9 |  | \$68,325 |  | \$80,717 |  | \$83,474 |  | \$86,220 |  | \$88,975 |
| 10-14 | \$67,669 | \$68,345 | \$80,263 | \$81,066 | \$82,904 | \$83,733 | \$85,553 | \$86,408 | \$88,199 | \$89,080 |
|  |  | \$69,022 |  | \$81,868 |  | \$84,561 |  | \$87,264 |  | \$89,962 |
|  |  | \$69,699 |  | \$82,671 |  | \$85,391 |  | \$88,120 |  | \$90,845 |
|  |  | \$70,375 |  | \$83,474 |  | \$86,220 |  | \$88,975 |  | \$91,727 |
| 15-19 | \$69,699 | \$70,396 | \$82,904 | \$83,733 | \$85,553 | \$86,408 | \$88,199 | \$89,080 | \$92,608 | \$93,534 |
|  |  | \$71,093 |  | \$84,561 |  | \$87,264 |  | \$89,962 |  | \$94,460 |
|  |  | \$71,790 |  | \$85,391 |  | \$88,120 |  | \$90,845 |  | \$95,387 |
|  |  | \$72,487 |  | \$86,220 |  | \$88,975 |  | \$91,727 |  | \$96,313 |
| 20-24 | \$71,790 | \$72,508 | \$85,553 | \$86,408 | \$88,199 | \$89,080 | \$92,608 | \$93,534 | \$97,018 | \$97,988 |
|  |  | \$73,226 |  | \$87,264 |  | \$89,962 |  | \$94,460 |  | \$98,958 |
|  |  | \$73,944 |  | \$88,120 |  | \$90,845 |  | \$95,387 |  | \$99,928 |
|  |  | \$74,662 |  | \$88,975 |  | \$91,727 |  | \$96,313 |  | \$100,899 |
| 25 | \$73,944 | \$74,684 | \$88,199 | \$89,080 | \$92,608 | \$93,534 | \$97,018 | \$97,988 | \$104,071 | \$105,112 |
|  |  | \$75,423 |  | \$89,962 |  | \$94,460 |  | \$98,958 |  | \$106,153 |
|  |  | \$76,163 |  | \$90,845 |  | \$95,387 |  | \$99,928 |  | \$107,194 |
|  |  | \$76,902 |  | \$91,727 |  | \$96,313 |  | \$100,899 |  | \$108,235 |



